








Risk Appetite – Popular Offering

TOP SUBINDUSTRIES		Popular Products	Quick Wins
	Aged & Disability Care	Allied Health, Personal Accident	Aged and/or Disability Care Worker, Disability Plan Management, Support Co-Ordinator for Disability and Aged Care Services, Nursing Home Operation, Personal Carer (excluding nurses)
	Allied Health - Complimentary Therapies	Allied Health, Personal Accident	Massage Therapy / Remedial Massage Service, Meditation, Acupuncture Service, Myotherapy
	Allied Health - Exercise and Nutrition	Allied Health, Personal Accident	Personal Fitness Trainer/Service, Yoga Instructor, Pilates, Nutrition, Exercise Physiology
	Consultants	Professional Indemnity, Management Liability, Business Pack, Public Liability, Cyber Liability	Management Consulting, (OH&S) Consulting. Business Coaching, Communications Consulting,
	Property and Real Estate	Professional Indemnity, Cyber Liability, Business Pack, Management Liability	Real Estate Agency Service, Real Estate Management Service, Real Estate Body Corporate Management Service
	Accounting Services & Bookkeepers	Professional Indemnity, Cyber Liability, Personal Accident, Business Pack	Accounting Services, Bookkeeping & BAS Agency Services, Tax Agent Service
	Information Technology Services	Cyber Liability, IT Liability, Business Pack, Professional Indemnity	Computer Programming Service, Information Technology (IT) / Computer Consultant, Computer Consulting Service

Risk Appetite – Popular Offering Continued

TOP SUBINDUSTRIES	Popular Products	Quick Wins
 Architecture, Engineering & Technical Services	Public Liability, Professional Indemnity, Cyber Liability, Business Pack	Architect Consulting Service, Architectural Drafting Service, Engineering Consulting Service, Construction Project Management Service, Food Research Operation
 Financial Services	Professional Indemnity, Business Pack, Cyber Liability	Mortgage Broking Service
 Multimedia, Marketing and Telecommunications	Professional Indemnity, Cyber Liability	Marketing Consultancy, Graphic Design Service, Advertising Services, Movie or Video Production (Including Filming & Editing), Telecommunication Services
 Professional Services	Professional Indemnity, Management Liability, Cyber Liability	Business Administrative Service, Events Management, Photography Service
 Education	Public Liability, Professional Indemnity, Business Pack	Driving School Operation, Tutoring Service
 Retail Goods	Public Liability, Business Pack	Clothing Retailing, Hardware Retailing, Telephone or Mobile Phone Retailing (Including Accessories & Batteries), Furniture Retailing Toy, Game & Hobby Retailing (Except Video or Computer Games), Florist Retailing Operation, Jewellery Retailing (Except Costume or Second Hand), Licensed Restaurant
 Recruitment and Placement Services	Professional Indemnity, Management Liability, Cyber Liability	Employment Agency Services / Recruitment Consulting, Employment Placement Service
 Restaurants and café / hospitality	Public Liability, Business Pack	Restaurant Operation, Cafe Operation - Unlicensed, Takeaway Food Operation
 Registered Migration Agent	Professional Indemnity, Management Liability, Cyber Liability	Migration Agency, Migration Agency Service