





# Allied Health Combined Liability Appetite Matrix

HEALTH SERVICES (Combined PI/PL Product)		Max Turnover	Average Bound Premium	Largest Bound Premium	Maximum Limit	Quick Wins	Not for us	Additional Products most commonly purchased
	Allied Health	\$2mil	\$338	\$2,370	PI: \$10mil PL: \$20 mill	<ul style="list-style-type: none"> <li>✓ Counselling, Coaching (Allied Health)</li> <li>✓ Life Coach</li> <li>✓ First Aid Trainer</li> <li>✓ Nursing Services</li> <li>✓ Occupational Therapy</li> <li>✓ Personal Carer</li> <li>✓ Physiotherapist</li> <li>✓ Psychologist</li> <li>✓ Social Worker</li> <li>✓ Beautician</li> <li>✓ Hairdressing</li> </ul>	N/A	<ul style="list-style-type: none"> <li>✓ Personal Accident &amp; Illness</li> <li>✓ Cyber Insurance</li> </ul>
	Aged & Disability Care	\$2mil	\$284	\$5,980	PI: \$10mil PL: \$20 mill	<ul style="list-style-type: none"> <li>✓ Support Co-Ordinator for Disability &amp; Aged Services</li> <li>✓ Aged and/or Disability Care Worker</li> <li>✓ Disabled Care Facility</li> </ul>	✗ Aged Care Facility	<ul style="list-style-type: none"> <li>✓ Personal Accident &amp; Illness</li> <li>✓ Cyber Insurance</li> </ul>
	Exercise & Nutrition Services	\$2mil	\$266	\$1,525	PI: \$10mil PL: \$20 mill	<ul style="list-style-type: none"> <li>✓ Personal Fitness Trainer</li> <li>✓ Pilates Instructor</li> <li>✓ Yoga Instructor</li> <li>✓ Nutrition Services</li> </ul>	✗ Professional Sports	<ul style="list-style-type: none"> <li>✓ Personal Accident &amp; Illness</li> <li>✓ Cyber Insurance</li> </ul>
	Complementary Therapies	\$2mil	\$322	\$2,060	PI: \$10mil PL: \$20 mill	<ul style="list-style-type: none"> <li>✓ Massage Therapy</li> <li>✓ Natural Therapists</li> <li>✓ Hypnotherapist</li> </ul>	N/A	<ul style="list-style-type: none"> <li>✓ Personal Accident &amp; Illness</li> <li>✓ Cyber Insurance</li> </ul>