













# Risk Appetite – Popular Offering

TOP SUBINDUSTRIES		Popular Products	Quick Wins
	<b>Aged &amp; Disability Care</b>	Allied Health Combined Liability, Personal Accident & Illness Cover	Aged and/or Disability Care Worker, Disability Plan Management, Support Co-Ordinator for Disability and Aged Care Services, Nursing Home Operation, Personal Carer (excluding nurses)
	<b>Allied Health - Complimentary Therapies</b>	Allied Health Combined Liability, Personal Accident & Illness Cover	Massage Therapy / Remedial Massage Service, Meditation, Acupuncture Service, Myotherapy
	<b>Allied Health - Exercise and Nutrition</b>	Allied Health Combined Liability, Personal Accident & Illness Cover	Personal Fitness Trainer / Service, Yoga Instructor, Pilates, Nutrition, Exercise Physiology
	<b>Consultants</b>	Professional Indemnity, Management Liability, Business Pack, Public Liability, Cyber Insurance	Management Consulting, (OH&S) Consulting, Business Coaching, Communications Consulting
	<b>Property and Real Estate</b>	Professional Indemnity, Cyber Insurance, Business Pack, Management Liability	Real Estate Agency Service, Real Estate Management Service, Real Estate Body Corporate Management Service
	<b>Accounting Services &amp; Bookkeepers</b>	Professional Indemnity, Cyber Insurance, Personal Accident & Illness Cover, Business Pack	Accounting Services, Bookkeeping & BAS Agency Services, Tax Agent Service
	<b>Information Technology Services</b>	Cyber Insurance, IT Liability, Business Pack, Professional Indemnity	Computer Programming Service, Information Technology (IT) / Computer Consultant, Computer Consulting Service

# Risk Appetite – Popular Offering Continued

TOP SUBINDUSTRIES	Popular Products	Quick Wins
 <b>Architecture, Engineering &amp; Technical Services</b>	Public Liability, Professional Indemnity, Cyber Insurance, Business Pack	Architect Consulting Service, Architectural Drafting Service, Engineering Consulting Service, Construction Project Management Service, Food Research Operation
 <b>Financial Services</b>	Professional Indemnity, Business Pack, Cyber Insurance	Mortgage Broking Service
 <b>Multimedia, Marketing and Telecommunications</b>	Professional Indemnity, Cyber Insurance	Marketing Consultancy, Graphic Design Service, Advertising Services, Movie or Video Production (Including Filming & Editing), Telecommunication Services
 <b>Professional Services</b>	Professional Indemnity, Management Liability, Cyber Insurance	Business Administrative Service, Events Management, Photography Service
 <b>Education</b>	Public Liability, Professional Indemnity, Business Pack	Driving School Operation, Tutoring Service
 <b>Retail Goods</b>	Public Liability, Business Pack	Clothing Retailing, Hardware Retailing, Telephone or Mobile Phone Retailing (Including Accessories & Batteries), Furniture Retailing Toy, Game & Hobby Retailing (Except Video or Computer Games), Florist Retailing Operation, Jewellery Retailing (Except Costume or Second Hand), Licensed Restaurant
 <b>Recruitment and Placement Services</b>	Professional Indemnity, Management Liability, Cyber Insurance	Employment Agency Services / Recruitment Consulting, Employment Placement Service
 <b>Restaurants and Café / Hospitality</b>	Public Liability, Business Pack	Restaurant Operation, Cafe Operation - Unlicensed, Takeaway Food Operation
 <b>Registered Migration Agent</b>	Professional Indemnity, Management Liability, Cyber Insurance	Migration Agency, Migration Agency Service